



**Board of Directors Meeting Minutes**  
**February 6, 2018 – SCP Board Room, Monticello, NY**

<b>Present</b>	<b>Absent</b>
Karen Fisher	Abhay Jain
Jim Bates	Dr. Gerard Galarneau
Eric Egeland	John Conway
Steve Vegliante – via conference	Joshua Potosek
Alan Zuckerman – via conference	Laura Quigley
Cathy Paty	Michael Dollard
Fred Stabbert – via conference	Steve White
Gary Silver	Gary Schmidt
George Kinne – via conference	Gerald Skoda
Jay Quaintance	Jacob Billig
John Brust – via conference	Lynne Freda
Kevin McLaren	Tammy Mangus
Larry Wolinsky – via conference	
Matt Dorcas	
Michael Zalkin	
Randy Resnick	
Roberta Byron-Lockwood	
Suzanne Loughlin – via conference	
Ian Blumenthal	

Also present: Marc Baez, Jennifer Clayton, and Christopher Lockwood.

Let the record show there was a quorum.

The board meeting was called to order 8:08am by Karen Fisher, Chair.

Jim Bates motioned to accept the January minutes and Michael Zalkin seconded, all were in favor and none were opposed. Motion was passed.

Jim Bates motioned to accept the January schedule of payments and Cathy Paty seconded, all were in favor, none were opposed and Matt Dorcas abstained. Motion was passed.

Eric Egeland went over the financials. Dues are down and expenses are down. Everything looks good so far. Eric Egeland motioned to accept the January financials and Jim Bates seconded, all were in favor and none were opposed. Motion was passed.

Find Your More Video Series – we have started interviews for the videos. Matt Dorcas is filming and editing. The next 6 in the series are lined up. Matt said that we are looking at both internal and external audiences. Internally may not know what is going on, want to have positive messages. Ian Blumenthal stated that maybe use local photographers for local pictures. Michael Zalkin asked who else will be interviewed. Marc stated that YO1, Resorts World, Resnick, Sims Foster are a few on the listing. We are open to any ideas or suggestions. We will have some themed videos, economic development projects; elected officials also will be interviewed.

Grossingers has been shown multiple times to developers. Cappelli Group is talking terms with a developer now, focusing on golf and conference center.

Drone Manufacturer – looking at Sullivan County Airport. Know exactly what they want to do and where to put the buildings. Manufacturing, training school, dorms, etc. Looking to have them as the fixed based operators but they need to bid on it. Want to upgrade the terminal. This project came from Mike Sullivan.

Start Up NY – Jay Quaintance stated they are working with a dairy project. Have questions on waste water, pretreatment facilities are being looked into. Moving forward.

Old Route 17 RFQ – sent out 12 RFQ and had 2 firms come back with proposals. Setting up a meeting to have the committee meet and review, and pick one to start the process. Hopefully the analysis will be done the end of May and will be able to apply for CFA money in June.

PSA – Momentum Group – weekly conference calls with them. They will be contacting our board and local business owners to complete a survey.

Disney Hospitality – Cathy Paty and Roberta Byron-Lockwood are working on.

Resnick Group – Racking facility is well underway, Rock Hill Trading Post and many other projects in Rock Hill. Trading Post was a quick renovation, 3xs more products, still have hardware, Key Food brand and want to have local products on display. Suzy Loughlin mentioned the food hub products.

ISS – Chris has been working with them to expand their back office. Looking at Emerald Corp Center – have to set up a meeting with the ECC board to see what can be done. Chris has met with Bill Rieber and RHBA and they are both supportive of this project.

Ian Blumenthal asked about the Millennium tap. The tap is being worked on and Millennium has an agreement with the Partnership. Gas for the hospital and Resorts World is currently being trucked in. Marc has spoken to Leather stocking and Mirabito about bringing the line over.

Jim Bates motioned and Randy Resnick seconded to go into executive session to discuss Baez Associates contract. Jim Bates motioned to close executive session and Eric Egeland seconded the motion, all were in favor and none were opposed. Motion passed. Board approved Baez Associates contract.