



Board of Directors Meeting Minutes
April 4, 2017 - Monticello, New York

Present	Absent
Jim Bates	Karen Fisher
Eric Egeland	Richard Sush
Steve Vegliante	Joshua Potosek
Fred Stabbert	Jeff Siegel
Alan Zuckerman – via conference call	Jacob Billig
Peter Frunzi	Glenn Gidaly
Dr. Gerard Galarneau	Laura Quigley
Randy Resnick	Michael Dollard
Herb Clark	Gary Silver
Suzanne Loughlin	Gerald Skoda
George Kinne	Cathy Paty
Jay Quaintance	Steve White
John Conway	Lynne Freda
Gary Schmidt	
Matt Dorcas	
Warren Blumenthal	

Also present: Monique LeGendre, Ray Salaberrios, Marc Baez, Jennifer Clayton, and Christopher Lockwood.

Let the record show there was a quorum.

The board meeting was called to order 8:00 am by Jim Bates, Vice Chair.

Suzanne Loughlin motioned to accept the March minutes and Matt Dorcas seconded, all were in favor and none were opposed. Motion was passed.

George Kinne motioned to accept the March schedule of payments and Steve Vegliante seconded, all were in favor and none were opposed. Motion was passed.

Eric Egeland went over the financials. Dues are up and loans in collections are up. Expenses are up due to loan expenses. The County contract has been signed and we are waiting on payment. Jim Bates asked if the membership numbers were down, Marc stated that while the membership numbers are down the dues amounts are up due to the restructuring. Year to Date vs. Budget overall we are doing well. Steve Vegliante motioned to accept the March financials and Matt Dorcas seconded, all were in favor and none were opposed. Motion was passed.

Annual Meeting – Marc has spoken to Charlie Degliomini about the casino being a focus at the annual meeting. There are more projects going on in the County that will be up and going in the next 2 years. Charlie has agreed to be a major part and we will cover all the other projects that are happening.

SUNY Sullivan – Jay Quaintance stated that they are working with Veria and the Casino and seeing what they both need to get staff up to date. Working on a dealer training program. Currently have a surveillance training certificate program. With Veria focusing on hospitality and culinary and possibly massage therapy program. Working with SDTC on a hemp project that can be used to treat seizure disorders, it is medical hemp.

Marc introduced Monique LeGendre and Ray Salaberrios. Marc pointed out that Monique is pivotal in helping out Sullivan County with projects and she stays in touch with us to make sure we have everything we need.

Ray Salaberrios from ESD works with small business programs and with the local community banks. JDA program mirrors SBA504 program. ESD will cover 60%, 30% bank and 10% owner. If the bank approves the loan, ESD will approve and close within 2 weeks. It's a great opportunity to get a low cost loan, charge a 1% fee and within 10 days owner will get an answer. Small agribusiness loans ranging from \$50,000-200,000. Linked Deposit program – subsidize the interest rate, can help lower it by 1% to the lender. Work with local banks to get the money out. Minority and Woman owned businesses for County and State contracts. Can get them money faster to make sure they stay afloat and don't wait for weeks/months for a payment to come in. Extra capitol to keep afloat.

East Broadway Study is moving along.

Thursday is the CED meeting and we will be requesting funding for an analysis of Old Route 17 corridor. Marc took Josh Potosek and Ira Steingart for a tour of the sites.

250,000 sqft expansion project has taken a step forward on the Glen Wild site.

April 13 is the Startup New York meeting at the college.

Working on getting a keynote speaker for a luncheon in July.

Please check out the SCVA new website: SullivanCatskills.com

Thursday, May 25 is the date CRMC is looking at for the ribbon cutting for the Urgent Care Facility.

Eric Egeland motioned to adjourn the meeting at 9:00am and Matt Dorcas seconded, all were in favor and none were opposed. Motion was passed.