



Board of Directors Meeting Minutes
March 7, 2017 - Monticello, New York

Present	Absent
Karen Fisher	Richard Sush
Jim Bates	John Conway
Eric Egeland	Joshua Potosek
Steve Vegliante	Jeff Siegel
Fred Stabbert III – via conference call	Jacob Billig
Alan Zuckerman	Gary Schmidt
Gary Silver – via conference call	Glenn Gidaly
Gerald Skoda	Laura Quigley
Peter Frunzi	Matt Dorcas
Dr. Gerard Galarneau	Michael Dollard
Randy Resnick	Warren Blumenthal
Roberta Byron-Lockwood	
Suzanne Loughlin – via conference call	
Cathy Paty	
George Kinne	
Jay Quaintance	
Steve White	
Lynne Freda – via conference call	

Also present: Andrew Arias, Marc Baez, Jennifer Clayton, and Christopher Lockwood.

Let the record show there was a quorum.

The board meeting was called to order 8:01 am by Karen Fisher.

Alan Zuckerman motioned to accept the February minutes and Steve Vegliante seconded, all were in favor and none were opposed. Motion was passed.

Steve Vegliante motioned to accept the February schedule of payments and Jim Bates seconded, all were in favor and none were opposed. Motion was passed.

Andrew Arias presented the 2016 financial review to the board. A review is less in scope than an audit would be. Alan Zuckerman asked if our funding partners need an audit. Marc said it is not required. It was asked if we should do an audit every few years and Andrew stated that it would be something to consider down the road but not necessary. Payroll was down and special events were down because we did not do the Pattern breakfast this year. The Partnership has written off 2 loans that were uncollectable. The Form 990 will be done this week and sent to Marc for review before finalization.

Alan Zuckerman stated that we are doing a great job with lessening the percentage that we rely on the County, while the amount hasn't dropped; the percentage of our budget funding is less. Randy Resnick stated that the Partnership image has improved with the business community.

George Kinne motioned to accept the February financials and Alan Zuckerman seconded, all were in favor and none were opposed. Motion was passed.

Discussion about a 3rd lane – a letter has been drafted and Marc has spoken to Assemblywoman Gunther and Senator Bonacic and wants to get this item on the budget. Working with Orange County to make it a priority to help with the congestion on Route 17. Taking a comprehensive look at projects coming into Orange and Sullivan.

Annual Meeting – Marc has written to Charlie Degliomini about having the focus be on the casino opening in 2018. Alan Zuckerman and Jim Bates both asked what about Veria? They are investing \$90M in the county and are using their own money. Need to give kudos to all the investments coming into the area.

Jim Bates gave an update on China City/Thompson Education Center. Have a meeting next week with the Town of Thompson staff and will see how it goes, takes awhile to get the licensing for college status. Building components will be produce in China but will be put together with local labor force. Alan Zuckerman asked what the holdup is. Jim stated that the hold up right now is the code – dorms vs. residential units.

250,000 sq ft fulfillment center – owners will be here on Wednesday to tour a site and talk to the land owner.

National Retailer is looking at Wurtsboro Airport but also other areas in the state.

Eric Egeland asked about having the local breweries as a “hub” for Sullivan County. List them all and brand as a Sullivan County hub. It was noted that the SCVA has a brewery/winery map that shows all.

Marc is working on having a keynote brunch, working on the details.

Alan Zuckerman motioned to adjourn the meeting at 9:03am and Randy Resnick seconded, all were in favor and none were opposed. Motion was passed.