

## <u>Board of Directors Meeting Minutes</u> August 2, 2016 @ 4PM – Roscoe Beer Company, Roscoe, NY

Present	Absent
Jacob Billig	Darlene Fedun
Jim Bates	Dr. Gerard Galarneau
Richard Sush	Joshua Potosek
Fred Stabbert	Randy Resnick
Gary Schmidt	Steve White
Gary Silver	Karen Fisher
Jerry Skoda	Laura Quigley
Matt Dorcas	Lela Nussbaum
Glenn Gidaly	Cathy Paty
Lynne Freda	Alan Zuckerman
Jay Quaintance	Warren Blumenthal
Eric Egeland	Steve Vegliante
Michael Dollard	John Conway
Peter Frunzi	George Kinne
Tammy Mangus	Jeff Siegel
	Roberta Byron-Lockwood
	Suzanne Loughlin

Also present: Marc Baez, Jennifer Clayton, and Christopher Lockwood

Let the record show there was a quorum.

The board meeting was called to order 4:10pm by Marc Baez. Marc stated that Jacob Billig was running late but he would be there shortly.

Gary Silver motioned to accept the July minutes and Richard Sush seconded, all were in favor and none were opposed. The motion was passed.

Fred Stabbert motioned to accept the July schedule of payments and Gary Schmidt seconded, all were in favor and none were opposed. The motion was passed.

Gary Silver motioned to accept the July financials and Jim Bates seconded, all were in favor and none were opposed. The motion was passed. Jim Bates went over the financials; the organization is ahead of last year. There are high costs in marketing this year. August may be a tight month, but we do have a Landmark Investor coming in. Hope to have 4 Landmark Investors this year, which is what we aimed for.

Governance Committee has met. Gary Silver stated that there will be changes to the by-laws and it should be ready for the next meeting, the code of conduct & conflict of interest have also been reviewed. The IDA & County contracts will also be reviewed. Looking to amend the incorporation certificate to help with the ABO issues. The ABO is claiming that the Partnership is a public entity, when exactly we are a private entity. Need to button up these items to move forward with the type of entity that we really are. The committee will keep the board posted on changes.

The new head of the college is here today, Jay Quaintance. Jay stated that he is happy to be here to lead the college forward and build economic development in the county.

Election ballots are due into the office on Monday, August 8 at 5pm.

Walter A. Rhulen Award nomination letters will go out this week.

Slate of officers notice will go out to the board after election results are verified by Richard Sush.

Marc will be meeting with Karen Fisher on Thursday to go over an annual meeting theme.

A meeting with NYSEG was held in Assemblywoman Gunther's office. A monthly conference call with NYSEG will be set up to discuss progress on projects, creating a map of where projects are going, where NYSEG needs to address needs of the county and where the best substations are. Lynne Freda asked about the Rock Hill substation and the fact that it cannot met the demands now, what happens when the Casino goes on line? Marc stated that 15 IDAs and Economic Development agencies will be penning a letter to the PSC about the ongoing issues. Marc will be meeting with Millennium Pipeline on Thursday and will report at the next board meeting. Marc stated that we need to move the PSC along with the issues that all counties are facing.

Sullivan United Event on July 14 went well. About 170 people attended and netted about \$1500.

MetCar Groundbreaking was well attended and great. Have a video of the event and interviews with the owners and Senator Bonacic.

A retail eblast from WEDA has gone out and we have gotten 5 responses already from it. Will produce a packet to send out to those interested parties.

We are keeping an open dialogue with Legoland. Water/sewer and roads are the main issues currently. We have 3 possible sites to show them but the distance to Sullivan County is a factor for Legoland.

Looking to approach Cabela's about coming to the area. Looking at the Apollo site, close to highway and casino. Sandy Mathis gave Marc the contact information.

Tammy Mangus stated that on August 31 Dr. Bill Daggert is coming to Monticello High School. Monticello's graduation rate has gone up in the past 2 years. They are bringing Dr. Daggert back as a keynote speaker, with a round table discussion. Tammy passed out flyers.

Matt Dorcas motioned to adjourn the meeting at 4:45pm and Jim Bates seconded, all were in favor and none were opposed. The motion was passed.