



**Board of Directors Meeting Minutes**  
**March 1, 2016 - Monticello, New York**

<b>Present</b>	<b>Absent</b>
Jacob Billig Karen Fisher Fred Stabbert III Cathy Paty Eric Egeland Gary Schmidt Gary Silver Dr. Karin Hilgersom Matt Dorcas George Kinne – via conference call Alan Zuckerman – via conference call Jeff Siegel Roberta Byron-Lockwood – via conference call Gerald Skoda Steve White Warren Blumenthal Laura Quigley Lynne Freda Peter Frunzi – via conference call Steve Vegliante Glenn Gidaly Jim Bates Lew Klugman Dan Grady Randy Resnick Lela Nussbaum Darlene Fedun	Joshua Potosek Michael Dollard Richard Sush Suzanne Loughlin Dr. Gerard Galarneau John Conway Tammy Mangus

Also present: Marc Baez, Jennifer Clayton, Christopher Lockwood, Mike Armiak, Rick Gardener, Michelle Hook and Andrew Arias.

Let the record show there was a quorum.

The board meeting was called to order 8:02 am by Jacob Billig.

Gary Silver motioned to accept the February minutes and Jim Bates seconded, all were in favor and none were opposed. Motion was passed.

Jim Bates motioned to accept the February schedule of payments and Gary Schmidt seconded, all were in favor and none were opposed. Motion was passed.

Andrew Arias from Cooper Arias presented the 2015 financials to the board. This is a reviewed financial for the year.

Jacob Billig stated that the Sullivan United event will focus on attracting businesses to the area.

Gary Silver stated that the Governance Committee is working on redrafting the by-laws and the incorporation papers.

SUNY Sullivan – Karin Hilgersom stated that the casino applicants came to the college to tour the facility and to see what they would need. Setting up meetings to discuss what they want – industry based curriculum for the hotels, casino, tourism, etc. Brainstormed with Joe D’Amato to see what was high on their priority for training, it seems IT & Surveillance are high on their listing. Farm to Table certificate program is also being worked on.

Workforce – Laura Quigley stated that they are looking at the whole tourism industry. Construction internship program – working with unions to move forward on this program. Labor shed study is underway. Job Fair worked out well, it was held on February 23, had 200 job openings, 40 employers, feedback was positive, 200 plus jobseekers attended and we had the attendees fill out a form. Internship program starting – paid employment for 6 weeks for kids between 14-19 years old.

Cathy Paty stated that the Chamber is developing Sullivan Hospitality program aimed at customer service aspect, proud to be Sullivan, will be launched shortly.

Real Estate – Lynne Freda stated that January numbers were good, the weather has helped. 14% up from last year, medium price is down, 1 year change are down for homes for sale, listing prices are insane, who knows if they will get asking price. On May 17 from 4-7pm at the Eagles Nest the Board of Realtors hosts an event that brings in 70-80 agents.

SEQRA Event – Jim Bates is currently working on this and looking at the week of April 11.

Millennium Pipeline presentation.

Meeting was adjourned at 9:45am.