



SULLIVAN COUNTY GOVERNMENT CENTER  
100 NORTH STREET  
P.O. BOX 5012  
MONTICELLO, NEW YORK 12701

**SULLIVAN COUNTY LEGISLATURE**  
**Community and Economic Development Committee**  
*September 3, 2015*  
*11:30 A.M.*

***Committee Members: Ira Steingart (Chair); Alan Sorensen (Vice Chair);  
Jonathan Rouis; Kathy LaBuda; and Gene Benson***

***AGENDA***

**PRESENTATION: None**

**DISCUSSION ITEMS: None**

**RESOLUTIONS: None**

**DIVISION/PROGRAM UPDATE:**

- Community & Economic Development – Freda Eisenberg
- IDA - Jennifer C.S. Brylinski
- Partnership for Economic Development – Marc Baez
- Visitors Association - Roberta Byron-Lockwood
- Workforce Development – Laura Quigley

**PUBLIC COMMENTS:**

**ACTIVITY REPORT – SEPTEMBER 2015**  
**COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY**

August 25, 2015

The IDA held its regular meeting on August 10, 2015. At that meeting the Board approved an extension of the sales tax exemption period for the Veria Lifestyle project in the Town of Thompson. This is a continuation of the sales tax exemption that will be used to complete the Phase I demolition and infrastructure at the project site. The Board also approved a mortgage for the Catskill Distilling project in an amount not to exceed \$3 million. These funds will be used to continue the expansion work at their site in Bethel.

The construction of the building shell of the Red Meat Facility in Liberty is substantially complete and building equipment has been purchased. The electrical service is currently being installed and the plumbing in the building will be completed soon. An engineer representative from the Federal Department of Commerce, one of the funding agencies, conducted a site visit in late August. Staff continues to monitor all grant requirements and track the project budget.

With respect to agricultural economic development programs and initiatives, IDA staff has assisted in the development of the Sullivan County Farmland Protection Plan and serves on the new Agricultural Task Force, which will implement the plan. Staff also assists the Sullivan County Planning Division in its development of a local dairy processing facility.

In September the Agency expects to review both a Veria Lifestyle Phase II (construction phase) application and an amendment to the Montreign project as approved by the Town of Thompson.

The Agency worked with several small businesses regarding IDA and SCFC loan programs, and has been part of the County's Microenterprise Assistance Program and County's Workforce Partners meetings.

Jennifer CS Brylinski  
Jen Flad



## Report to Legislature September 2015

### A. General Operations

#### 1) **Activities**

- We have been spending the bulk of this past month working on two significant projects. The first is a proposed \$200 million Resort Destination Water Park (See details below). The second is a manufacturer of specialty components for the aviation industry. (See details below). Both projects would be significant wins for Sullivan County in terms of overall investment and a step to begin diversifying our economy further.
- The impact of the increased economic activity in Sullivan County is already taking hold. We are down to 5.3% unemployment for July 2015 from 6.0% July 2014. Total unemployment has decreased during that same time frame with total employment up 100 persons.

2) **Internal/External Marketing** – the Sullivan County Partnership will be holding its 21<sup>st</sup> Annual Meeting and Celebration event on October 8, 5:30-8:30PM at the Sullivan in Rock Hill, NY.

3) **Community Outreach** –I will be speaking to a variety of senior, rotary and business organizations in the coming weeks relative to Economic Development issues.

4) **Meetings:** New York State Economic Development Council, four site tours, two new prospect meetings, CFA Technical Assistance, Keller Williams, NBDC, Sullivan County CED, HVEDC at Haverstraw, SUNY Sullivan.

## B. Project Updates

### a. Corporate Attraction

- We have responded to an additional inquiry interested in developing a Hotel featuring an indoor water park. The project proponents claim to have site control and are completing due diligence at this time. Update: We have met with the proposed development group. We teamed up with the SCVA to tour key properties in Sullivan County to give the prospects a taste of what the current and future development landscape holds for future developers. A letter of intent has been drafted. *Update: The parties have reached an agreement on terms. We expect a presentation forthcoming with conceptual design and further details .Update: Principals will be revisiting on September 17&18 to formally move project forward. We will be meeting with ESD, IDA, NYSEG, the Town of Thompson and related stakeholders.*
- A prospect that went cold for a while has resurfaced. Initially, a 60 year old producer of metalized carbon/graphite bearings for use in industrial and aerospace applications was seeking a shovel ready green field to construct a pilot plant on. The plant was scheduled to be 10,000sq. ft to start with expansion in year three up to 30,000sq. ft. The company is based in Westchester with offices in Singapore and Mexico. They are now interest in an existing facility and have indicated they like an existing facility in Sullivan County in the Town of Bethel. The facility was a former metals building and looks to fit well with the needs of the client. **Update:** the firm has made an offer on a building in Bethel. It should be noted that the town officials were exceptional in answer any locally related approvals and site specific issues. An offer was made on the facility but the negotiating parties have not agreed to a price as of yet. The firm is looking in other locations including a greenfield site in Sullivan County. The prospect is interested in one of our greenfield sites.
- We have met with Foothills Creamery and a cooperage start up firm. Both are seeking START UP NY incentives at the proposed commerce park on the SUNY Sullivan campus. Both have applied for CFA funding during this round.

### b. Small Business/Entrepreneurial Development

- IWW funds available \$106,016 There are currently 9 loans within this program:
- SI funds available \$ 93,583 There are currently 8 loans with this program:
- Three loans have been fully paid this month.

**c. Business Expansion**

Automotive body shop will expand to a fully owned facility from existing leased space. The move will create 2-5 additional net new jobs. SCP has approved financing. Bank financing took longer than expected but has been approved. Update: Finalizing environmental analysis before closing. Update II: the environmental analysis is complete and loan closing date is forth coming. Awaiting closing date.

**d. Shovel Ready Sites**

- SCP has teamed up with sister agencies across the Hudson Valley to apply for a CFA to assist existing developers with soft costs associated with getting sites to shovel ready status. While the effort is regional, this collaboration sends a strong message that this is an increasingly critical strategy for growth in our region and respective counties. Ongoing.
- We have been assisting SCCC in its CFA application to run infrastructure to the area it has been working on as a shovel ready Start UP NY commerce park. The project is also looking to site wells strategically to serve both the site and provide more volume to the Town Fallsburg Water system. TBD
- An existing owner of a key development site along the old route 17 corridor is in the process of updating engineering, addressing site plan changes, and finalizing “ Shovel Ready “ status on the property. As an owner of several key parcels in the Thompson/Liberty area the principal is looking to move ahead in the areas of workforce development retail and Light Industrial applications, all stemming from the Casino licensing decision. Update: Project professionals will be presenting to the Town Planning Board in August. Coupled with a CFA for water/sewer infrastructure planning, if successful this will begin to put the necessary elements in place for a true shovel ready IC corridor. Update II: project has been delayed one month but is proceeding forward. TBD

**e. Cluster Development**

Based on hopefully a positive outcome with Metcar we will be exploring ancillary firms in associated business categories to start attracting linked firms.

**f. Membership Education**

NTR

**SULLIVAN COUNTY VISITORS ASSOCIATION  
CED REPORT  
SEPTEMBER 2015**

PROJECT/MEETING	SPONSOR LOCAL/STATE NATIONAL/INTERNATIONAL	STRATEGY	STRENGTHS	TIMELINE/COMPLETION	IMPACT
Digital sign at 1500 Broadway	SCVA & partners	Update of the digital billboard to promote upcoming Fall season & events	Fall & events	August 27, 2015	Increased visibility to millions of travelers in the NY Metro area promoting SC Catskills
2016 Travel Guide	SCVA & partners	Data updates and collection for 2016 travel guide	All	January 2016	Production of a comprehensive guide for visitors
Niche Maps	SCVA & partners	Promote the niche markets within SC Catskills	Farm Fresh Artisanal Beverage Trail Museum Map	2015	The creation of these maps present the visitor an opportunity to follow these trails bringing business to participates.
2015 Travel Guide	SCVA	Promotion of SC Catskills	All	2015	The 2015 travel guides continue to be requested in record numbers again this year
NYSTIA Meeting and Brochure delivery	NYSTIA & ILNY	Promotion at the NY State Fair ILNY information center	All	August 26, 2015	Increased visitation
Sullivan County Historical Society Roundtable	SCHS	Exhibit highlighting the Concord Resort, Past, Present, Future	N/A	August 23, 2015	Highlights the great exhibits at SCHS

Beaverkill Studio Open House	Beaverkill Studio	Opening of their production house	N/A	August 23, 2015	Increased visitor spending and film production
National Parks Nat Geo	National Parks and National Geographics	A grant was secured by National Parks to develop a Nat-Geo promotion of the Delaware River corridor	Natural assets	2015-16	Promotion of the Delaware River corridor to visitors
Beaverkill Studio Meeting	SCVA & Beaverkill Studio	Private company opening a production studio in Parksville to attract for film production	All	August 19, 2015	Increased visibility of the Catskills as a movie area with increased spending by film crews and work for residents.
Roscoe Town Garden Ribbon Cutting	Roscoe Chamber	Increased business to main street with new business	All	August 14, 2015	Added value to the Roscoe area for tourists.
ILNY Licensing & Branding	ILNY & CATS	To better promote the Region with ILNY brand	All	2015-16	Utilizing more of the ILNY brand to promote the areas tourism products
Meeting with Realtor	Pamela Henning & SCVA	Improve communications with SC Realtors	Second Home	2015-16	As a growing revenue generator for SC, second home owners increased spending
Yoga Festival	Bethel Woods & SCVA	Promote upcoming yoga festival	Event	September	Increased attendance to new event
Sullivan County CFA's	SCVA and various partners in Sullivan County	Working with every CFA being submitted to assist or write support letters	All	July 31, 2015 deadline	Working to secure funding for businesses and concepts through the CFA process



Toronto Travel writer	SCVA & Finn Partners	Toronto Travel writer travelling through NYS in August to do story on great things in NYS & SC	N/A	August, 2015	Media exposure to the Canadian market through a travel story. SCVA partner will host
Narrowsburg School	Weidans	Assist the develop group with ideas for the school transformation	New Development	July 18, 2015	Met with the Weidans to discuss the various aspects of their tourism business plan
Valley Table Meeting	SCVA & Valley Table	Marketing and sponsorships by Valley Table for local food and beverage assets	Agriculture and local food	2015-16	Promotion of SC agricultural product to the greater Hudson Valley, NY Metro area.
Brand USA Meeting	SCVA & Brand USA	Marketing International	All	2015-16	Discuss options for the continued effort to market internationally under the I Love NY banner
Mid-Hudson Council	REDC	Regional Meeting to discuss assets	All	July 17, 2015	Meet with the Regional Council to discuss our assets and concerns for Sullivan County as part of the Mid-Hudson Region.
Eagle Express	SCVA, Rolling V and hamlets along the Delaware	Provide transportation along the Delaware corridor	N/A	July 2015	The program ran well but ridership was limited. Looking to revamp and hopefully subsidize the program

Sullivan United Mixer	SCVA, Partnership, Chamber, IDA	Promotion of the various projects going on the Concord property	All	July 15, 2015	As a united front the economic development group is working to promote the positive growth of the SC Catskills
Meeting with ND Pro Media	SCVA & ND Pro	Video library	All	2015	Completion of video library of events and attractions in the Sullivan County Catskills
Meeting Beaverkill Film group	Beaverkill Film	Film and video	Marketing	2015	Working with the Beaverkill Film group to develop their business
URI Tourism	Patterns for Progress	Build the information for tourism in the Mid-Hudson/Catskills tourism	All	Ongoing through application phase	Patterns for Progress is submitting the URI for the Mid-Hudson and including Sullivan County assets
CATS Meeting	Catskill Region	Marketing & CFA	All	July 7, 2015	The four counties of the Catskill Region met to finalize the 2015 marketing plan and are doing a CFA to Ride the Catskills with DEC
Golden Shovel Ceremony	Veria Lifestyles, Partnership, SCVA	The ground breaking ceremony for the \$100 million Zliving resort	Lodging and wellness	June 21, 2015	This will bring international attention to Sullivan County
I Love NY bottles	I Love NY & SCVA	Cross market for a greener NY with reusable water bottles	N/A	2015	Quality of life

2016 International Promotion	Brand USA, I Love NY, SCVA	Plan for the 2016 international market expansion	All	2016	Increased international markets, visitors and spending
Cooperative Extension	Cooperative Extension & SCVA	Work together to promote agritourism and programs offered by Cornell	Agriculture	2015	Better service agricultural community
URI Tourism Initiative	Patterns for Progress	Continue to develop strategies	All	2015	Increased grant revenue
Digital and first person marketing	Madden Media & SCVA	Meeting to develop additional digital marketing and first person experiences	All	2015	Increased visitation and spending
SC Workforce Committee	SC Workforce	Strategy session to develop goals and plans for increased workforce demands	N/A	2015	Increase employment opportunities for residents with new development
SC Trail Committee	SC, SCVA, and partners	Develop a county-wide trail system	Outdoors	2015	Increase visitation and use of trails plus quality of life
Eagle Express	Delaware communities, Rolling V and SCVA	Provide a mode of transportation to the Upper Delaware Scenic Byway	All	Last weekend in June through July	Slow with reservations for first week but soliciting a writer to do an article
Coach USA	Coach USA & SCVA	Strategize increasing bus traffic and cross promotion to bring a large market niche to SC Catskills	All	2015	Increased visitation from NYC and NJ
NYC Sales Exchange	DONY & SCVA	Meet with NYC based tour and travel receptives to bring groups and FIT from NYC to	All	June 10, 2015	Increased visitors and spending

Video production	NDPRO Media & SCVA	Catskills Develop several videos highlighting events, attractions and businesses. Started with the Trout and Tractor parades and businesses in the general area.	All	2015	Increased video promotion to increase visitor spending
URI research on Tourism pod	REDC & Patterns for Progress, SCVA	Meeting to discuss the tourism projects that can be recommended for the Sullivan County Catskills	All	2015	Developing a URI that will bring additional marketing dollars into the Sullivan County Catskills
IPW	Travel Industry of America, Brand USA, I Love NY	Promote visitation to the SC Catskills from the international market	All	May 30-June 4, 2015	Increased visitation of the international traveler.
Mysteryland USA	IDT, BW, SCVA	Successfully promote a three day event.	All	May 22-24, 2015	Increased business revenue to entire Sullivan County
Livingston Manor CFA	Sullivan County Planning, Livingston Manor, Partnership, SCVA, IDA	Develop a Main Street CFA for 2015 rounds of funding	Attraction	2015	Increased business and revenue to
China City, Culinary Institute of America	China City	Major Chinese restaurant owners to invest in SC Catskills	All	May 22, 2015	Bring in high end Chinese reataurants
Meeting with new REDC Director Meghan Taylor	NYS, SCVA, Dutchess	Highlight the importance of tourism in the SC Catskills	All	May 21, 2015	Working to receive additional funding from CFA's
Meetings with interested developers	N/A	Entice additional investment	All	2015	Increased business development
Workforce Region 1	Sullivan County Workforce	Develop a strategy	N/A	2015	To secure jobs

			to fulfill jobs coming from new development					from Sullivan and surrounding counties where needed
Monticello HS promotion	SCVA & Monticello HS	Promotion of the Monticello School district as a place to relocate	Quality of life	2015	Production and distribution of marketing the district to new residents expected with the additional build out			
Roscoe Brewery Grand Opening	Roscoe Beer Company	Promotion of a new attraction	Craft brewing	May 9, 2015	A new attraction destination to provide visitors with new experience			
Australia Ready	I Love NY	Promote to a growing Australia market	All	2015	Provide more international visitor spending			
CFA and Agricultural grants	SCVA, IDA and communities	Secure grants and funding for the expansion of agricultural product	Agriculture	2015	Increased revenue and sales			
SCVA Literature Exchange	SCVA	Prepare our businesses for the upcoming season, network with other tourism businesses and receive further education on hospitality	All	May 7, 2015	Enhance visitor experience and provide members with tools to succeed			
Disney Hospitality Training Seelig Theater	SUNY Sullivan, SCVA, SC Chamber	Training available to businesses in Sullivan County through Disney Quality Training	All	May 6, 2015	Provide one on one training for better visitor hospitality			
Kite Festival	SUNY Sullivan, SCVA	Event	Event	May 2, 2015	Visitor spending			
Escapemaker Taste	SCVA and partners	Promote our	Agriculture	May 2, 2015	Increased			

of NY	agricultural product in NYC	Events		opportunity for our agricultural producers
Thunderbash 2015	Thunder 102, SCVA, Monticello Casino & Raceway	Event promotion	May 18&2, 2015	Promotion
NYSTIA Empire State Tourism Conference	New York State Tourism Industry Association	To work together with I Love NY and the other tourism regions on new ideas for promoting tourism in NYS	April 27-29, 2015	Efficiently promote NYS to visitors
Regional Tourism Roundtable	SCVA, Sullivan County	To work with the neighboring counties in Region 1 to prepare for the Montreign/Adelaar project	2015	Additional visitor spending
Media Marketplace, NYC	Finn Partners, I Love NY, CATS	Promote media stories for earned value	April 23, 2015	Produce articles to entice travel to the Catskills
Power Up SEE Project	SUNY Sullivan Not for Profit	Sustainable energy Help kids in three larger school districts attend cultural venues	April 22, 2015 2015	N/A N/A
China Tour	Thompson Group	High end Chinese restaurateurs to Sullivan County	April, 2015	Tour of Culinary Institute and Sullivan County
Path Through History Call	Mid Hudson/Catskill Region	Plan for upcoming Heritage Faire at Locust Grove and 2015/16 marketing	April 17, 2015	Market Historic sites in Region
Green Tourism Conference	Delaware Highlands Conservance/Green Hospitality	Green Sustainable program	April 14, 15, 2015	Provide businesses the opportunity to learn about green practices that save money and service a growing

						environmentally conscious visitor
Disney Training	SUNY Sullivan, SCVA, SC Chamber	Hospitality Training for train the trainer	All	April 12-15, 2015	Offer businesses the ability to train staff to give visitors an enriched experience	
CATS Conference call	CATS Region	Regional Marketing Plan	All	2015	Increase marketing funds to reach targeted markets	
Day to Day	SCVA and its members	Distribution of travel guide, place advertising, increase presence on social media, develop story lines	All	2015	Increase visitation and spending.	
Broadband	Sullivan County	Work with State, county and businesses	All	2015	Work to increase broadband in county thereby increasing business opportunities	
UPDATE Eagle Express	SCVA and partners	The Eagle Express is up and running from end of June through July	Delaware River corridor	June 2015	Increased visitation along the Delaware River corridor	
Craft Beer Alliance	SCVA, IDA and local craft beverage producers	Seek grant funds to promote the craft beverage industry in the Region	Agritourism	2015	Increased revenue generated by the craft beverages	
Workforce Development	SCVA & SC workforce	To strategize for the increased need for	N/A	2015	Increase ability for residents to	

			workers with new developments		Outdoors	March 21, 2015	become employed
Sportsmen Expo	SCCC, SCVA, SC Chamber and partners	Kick off the outdoor season with an expo promoting the Sullivan County Catskills					Although the weather played a role in attendance this year it was still an overall success. Visitors came from as far away as New Jersey for the expo
Workforce Housing	SCVA & Montreign	Secure lodging for construction workers		Lodging		2015-2017	Increased opportunity for lodging properties revenue and sales tax by providing lodging to workers during off peak days and season.
Media Story	Bob Henderson, writer	Creation of an article on the historical and new development		All		2015	Increased awareness of new development and the promotion of the County in general
Paths Through History	Tale of Two Rivers Heritage Fair	Plans for Heritage Fair in May to promote historical sites & museums		History & Culture		May 17, 2015	Increase awareness and visitation to our historical sites and museums
SCVA Board Retreat	SCVA	Plan and strategize organization's work plan		All		March 18, 2015	Better serve the Sullivan County Catskills tourism industry through promotion and advertising.





Business Meeting	Manor, Sullivan United	development along Main Street	into Livingston Manor
Web Site Enhancement	SCVA	To maintain cutting edge performance of the web site	Continue the high profile visibility for visitors seeking information on the Catskills
Disney Hospitality	SUNY Sullivan SCVA, SC Chamber	Provide a comprehensive hospitality training program for businesses in Sullivan County	Prepare new and existing businesses and employees with new skill set.
Eat Kitchen Opening	Sullivan County Extension	Culinary	Support of the agricultural industry
Tourism Industry Coalition	TIC members	Upcoming Tourism Action Day and legislative issues	Facilitate legislation statewide on behalf of the tourism industry
SC Trail Task Force	SC, SCVA and various partners	Plan for inter-connective trail system	Establish and promote trail system for residents and visitors
Path Through History Itinerary building	NYS, Path Through History Partners	Promote the historical sites in Sullivan County	Promote the historical venues to increase revenue and visitation
2015 Travel Guide	SCVA	Promotion of the Sullivan County	Increase visitation with a high impact

SCVA Winter Photo Contest	SCVA and members	Increase awareness of winter season	All	December & January	travel guide Increase visitation
2015 Travel & Trade Shows	SCVA and partners	Attend a variety of travel and trade shows promoting the Sullivan County Catskills	Outdoors, Arts & Culture, Meetings	January-June	Increase awareness of the Sullivan County Catskills as a travel destination to national and international travelers
Chelsea Cavanaugh Concert	I Love NY, SCVA, SC Chamber, Holiday Mtn., Thunder 102	Organize a concert event in January presenting a up and coming Country singer doing concerts at ski areas in NYS	Outdoor rec event	January 2015	Increase exposure of Holiday Mtn. and SC Catskills
Mysteryland, USA	IDT, Bethel Woods & SCVA	Coordination of Memorial Day weekend with Mysteryland's return	Event	Memorial Day Weekend	Increase visitation and sales tax generation
Brand USA	SCVA, CATS, I Love NY	Promote the Catskill Region to the international traveler	Outdoors, Arts & Culture	2015	Increase visitation and spending by UK and German market
TrailKeeper.org	SCVA, SC Planning, Catskill Mountaineer, CCE and Morgan Outdoors	Outdoor activity and health with Coordinated hikes through the year as well as self-guided from the website	Outdoor rec	On-going	Increase awareness of the hiking and biking trails in SC as well as promoting healthy lifestyles
Northeast Regional Wrestling Tournaments	SCCC & SCVA	Event	All	Jan-March 2015	Working with the organizers and local business to

						host 3 wrestling events with special lodging and amenity discounts.
Green Expo	Hospitality Green, Delaware Conservancy, SCVA and Regional Partners	Planning for 2 <sup>nd</sup> Expo	All	April 2015	Educate businesses on green initiatives and hospitality	
Hospitality Training Sullivan Pride	SCVA, SCCC, Renaissance, BOCES, private businesses	Build a better hospitality experience for visitors and offer business Disney Training	All	January-May	Improve visitor experience and quality of life for residents	
2015 Bagel Festival Meeting	SCVA and Bagel Fest	Event planning for the 2015 Bagel Fest	Event	August 2015	Expand Bagel Fest and increase visitation	
Farmland Protection Plan	Sullivan County	Develop a plan to enhance agricultural productivity and profits	Agritourism	2015	Increase the agricultural industry in Sullivan County	
Catskill Cuisine	SCVA/CATS Region	Partners are in the planning stage of promoting a Catskill Cuisine event promoting agricultural product	All	Fall 2015	Increase awareness of farm fresh products by creating an event to highlight these products and increasing visitation and sales	
VIATOR travel site	I Love NY	Promotion of Upstate NY through	All	2015	Increased promotion under	

		a national and international travel web site			the I Love NY marketing
Snowmobile Meeting	SC Trails, SC Partnership & SCVA	Promote the snowmobile trails and winter activity	Winter sports	2015	Increase promotion of snowmobile trails and winter sports
Simple View	SCVA	To stay on cutting edge of web site improvements	All	2015	Increased usage of web site and functionality for users And businesses
Wine, Brew & Spirit Trail	SCVA	Promote our many wineries, breweries and distilleries in SC	Agriculture	2015	Working with a volunteer to coordinate a trail map of wines, brews and spirits
E-Commerce	SCVA & Large Media	Promote and assist local business with sales on-line	All	On going	Increase sales and promotion for local businesses

Community and Economic Development Committee  
Center for Workforce Development Report  
September 3, 2015

Program Employment Data

Program	Covered Period	# of People Who Found Employment	# of Businesses	Examples of Businesses
Workforce Investment Act (WIA) Adult, Dislocated Worker & Youth	6/29/15 - 8/25/15	217 people	124 businesses	1A Painting Achieve Rehab ACS Systems Associates Anytime Home Care – 2 B&G Electrical Beaverkill Valley – 2 Bethel Woods Carol Temporaries Center for Discovery - 3 Community Health – 14 County of Sullivan – 31 Crystal Run Village D&D General Contracting Deb El Foods - 3 Duso Food Distributors EEA Security Services – 3 Fallsview Hotel – 5 Gerry Foundation Hudson Transit Lines JD Construction Monticello Raceway – 3 Northeast Mechanical Peter’s Markets Popeye’s Chicken Regional Truck Services Rehab Support Services Robert Green Truck – 2 Rolling V – 6 Rural Opportunities Schein Ice Cream Stage Door Manor Stewart Shops – 3 United Natural Foods – 3 US Alliance Federal Credit Verona Oil Villa Roma – 4 Wendate Corp - 3

- ❖ Met with SUNY Sullivan and the Labor Union to discuss current workforce needs and how to enhance trainings by creating credit bearing certificate or degree tracks for members in the Trades. Also working with SUNY Sullivan on Catskill Hospitality Certificate program focused on working in the hospitality industry.
- ❖ Working with a group of businesses in need of CDL drivers. Will be putting together coordinated outreach and recruitment program.
- ❖ Both the Summer Youth Employment Program and the Sullivan Renaissance Internship Program have ended. Between the 2 programs 85 youth were provided paid work experience.
- ❖ With new WIOA legislation, program policies and procedures for three funding streams serving adults, dislocated workers and youth are currently being updated so that we are in compliance with federal and state requirements.

### Unemployment Rates

Month	2015 Sullivan County	2014 Sullivan County	2015 Hudson Valley	2015 New York State	2015 United States
January	7.2	8.5	5.5	6.5	6.1
February	7.0	8.6	5.3	6.4	5.8
March	6.4	7.9	4.8	5.8	5.6
April	5.8	6.7	4.5	5.5	5.1
May	5.6	6.5	4.7	5.3	5.3
June	5.3	6.2	4.7	5.3	5.5
July	5.3	6.0	5.0	5.4	5.6
August					
September					
October					
November					
December					

### LABOR MARKET REGIONS RANKED BY UNEMPLOYMENT RATE JULY 2015

RANK	REGION	RATE
1	Capital Region	4.8
2	Long Island Region	4.9
3	Hudson Valley Region	5.0
4	Finger Lakes Region	5.3
5	Central New York Region	5.6
5	New York City Region	5.6
7	Mohawk Valley Region	5.7
8	Southern Tier Region	5.8
8	Western New York Region	5.8
10	North Country Region	6.3

# Labor Market Profile

## Resident Civilian Labor Force and Nonfarm Employment

### SULLIVAN COUNTY

July 2015, June 2015, July 2014

Category	Jul 2015	Jun 2015	Jul 2014	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	35,400	34,200	35,600	1,200	3.5%	-200	-0.6%
Employed	33,500	32,400	33,500	1,100	3.4%	0	0.0%
Unemployed	1,900	1,800	2,200	100	5.6%	-300	-13.6%
<b>Sullivan County Unemployment Rate</b>	<b>5.3%</b>	<b>5.3%</b>	<b>6.0%</b>	<b>0.0</b>		<b>-0.7</b>	
NYS Unemployment Rate	5.4%	5.2%	6.5%	0.2		-1.1	
US Unemployment Rate	5.6%	5.5%	6.5%	0.1		-0.9	
<b>Total Nonfarm</b>	<b>26,900</b>	<b>25,900</b>	<b>26,800</b>	<b>1,000</b>	<b>3.9%</b>	<b>100</b>	<b>0.4%</b>
<b>Total Private</b>	<b>21,200</b>	<b>19,800</b>	<b>21,100</b>	<b>1,400</b>	<b>7.1%</b>	<b>100</b>	<b>0.5%</b>
<b>Goods-Producing</b>	<b>2,400</b>	<b>2,300</b>	<b>2,400</b>	<b>100</b>	<b>4.3%</b>	<b>0</b>	<b>0.0%</b>
<b>Natural Resources, Mining and Construction</b>	<b>900</b>	<b>800</b>	<b>900</b>	<b>100</b>	<b>12.5%</b>	<b>0</b>	<b>0.0%</b>
<b>Manufacturing</b>	<b>1,500</b>	<b>1,500</b>	<b>1,500</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>Service-Providing</b>	<b>24,500</b>	<b>23,600</b>	<b>24,400</b>	<b>900</b>	<b>3.8%</b>	<b>100</b>	<b>0.4%</b>
<b>Private Service-Providing</b>	<b>18,800</b>	<b>17,500</b>	<b>18,700</b>	<b>1,300</b>	<b>7.4%</b>	<b>100</b>	<b>0.5%</b>
<b>Trade, Transportation and Utilities</b>	<b>4,500</b>	<b>4,500</b>	<b>4,500</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>Information</b>	<b>200</b>	<b>200</b>	<b>200</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>Financial Activities</b>	<b>1,000</b>	<b>1,000</b>	<b>1,000</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>Professional and Business Services</b>	<b>1,500</b>	<b>1,400</b>	<b>1,500</b>	<b>100</b>	<b>7.1%</b>	<b>0</b>	<b>0.0%</b>
<b>Education and Health Services</b>	<b>6,000</b>	<b>5,800</b>	<b>5,900</b>	<b>200</b>	<b>3.4%</b>	<b>100</b>	<b>1.7%</b>
<b>Leisure and Hospitality</b>	<b>4,100</b>	<b>3,200</b>	<b>4,100</b>	<b>900</b>	<b>28.1%</b>	<b>0</b>	<b>0.0%</b>
<b>Other Services</b>	<b>1,500</b>	<b>1,400</b>	<b>1,500</b>	<b>100</b>	<b>7.1%</b>	<b>0</b>	<b>0.0%</b>
<b>Government</b>	<b>5,700</b>	<b>6,100</b>	<b>5,700</b>	<b>-400</b>	<b>-6.6%</b>	<b>0</b>	<b>0.0%</b>



**COUNTIES RANKED BY UNEMPLOYMENT RATE**  
**JULY 2015**

<b>RANK</b>	<b>COUNTY</b>	<b>RATE</b>	<b>RANK</b>	<b>COUNTY</b>	<b>RATE</b>
1	Hamilton County	4.0	27	Ulster County	5.3
2	Columbia County	4.1	33	Oneida County	5.4
3	Saratoga County	4.3	34	Monroe County	5.5
4	Genesee County	4.7	34	Tioga County	5.5
4	Nassau County	4.7	36	Greene County	5.6
4	New York County	4.7	36	Herkimer County	5.6
4	Ontario County	4.7	38	Erie County	5.7
4	Tompkins County	4.7	38	Madison County	5.7
4	Washington County	4.7	38	Schoharie County	5.7
4	Yates County	4.7	41	Delaware County	5.8
11	Albany County	4.8	42	Allegany County	5.9
11	Putnam County	4.8	42	Cortland County	5.9
11	Warren County	4.8	42	Kings County	5.9
14	Dutchess County	4.9	42	Richmond County	5.9
14	Queens County	4.9	46	Cattaraugus County	6.0
16	Essex County	5.0	47	Broome County	6.1
16	Rensselaer County	5.0	47	Chemung County	6.1
16	Westchester County	5.0	47	Lewis County	6.1
19	Orange County	5.1	47	Schuyler County	6.1
19	Rockland County	5.1	51	Chautauqua County	6.2
19	Seneca County	5.1	51	Jefferson County	6.2
19	Suffolk County	5.1	51	Niagara County	6.2
19	Wayne County	5.1	54	Clinton County	6.3
24	Chenango County	5.2	55	Fulton County	6.4
24	Schenectady County	5.2	55	Steuben County	6.4
24	Wyoming County	5.2	57	Franklin County	6.5
27	Cayuga County	5.3	58	Orleans County	6.7
27	Livingston County	5.3	59	Montgomery County	6.8
27	Onondaga County	5.3	60	Oswego County	7.1
27	Otsego County	5.3	61	St. Lawrence County	7.2
27	Sullivan County	5.3	62	Bronx County	7.7